

Building America's future. Securing their own.

Trades workers¹ play a critical role in building America's future. Findings from our latest Read on Retirement[®] survey show they are engaged and seeking solutions to help them achieve long-term financial security. Expanding access to savings tools, financial guidance, and retirement income solutions can help more workers translate years of hard work into confidence throughout retirement.

Trades workers are engaged and are focusing on their financial future.

60% say they should be saving more for retirement.



Compared to **51%** in other industries.

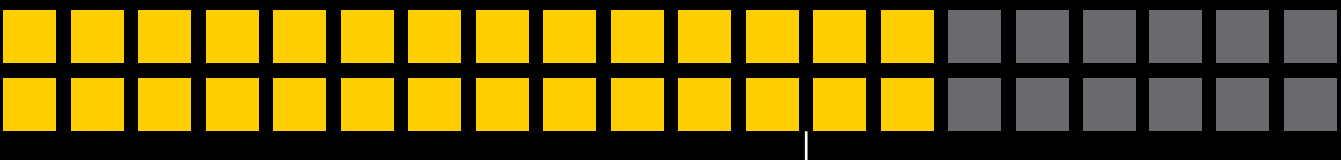
51% are unsure how much retirement income they'll need.



Compared to **43%** in other industries.

Against this backdrop, trades workers are embracing growth opportunities.

70% are comfortable taking additional investment risk.



Compared to just **61%** of workers in other industries, one of the largest gaps across industry groups.

Financial resilience starts before retirement.

84% would contribute to an employer-sponsored emergency savings plan.



Compared to **78%** of workers in other industries, highlighting strong demand for workplace savings tools.

They aren't undertaking this journey alone.

42% sought financial advisor guidance on their retirement contributions rate.



Compared to **33%** of workers in other industries.

1. The survey defines trades workers to include respondents who work in the Agricultural/Forestry, Construction, Manufacturing, Mining, Transportation and Warehousing, and Utilities industries.

Important Notes

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